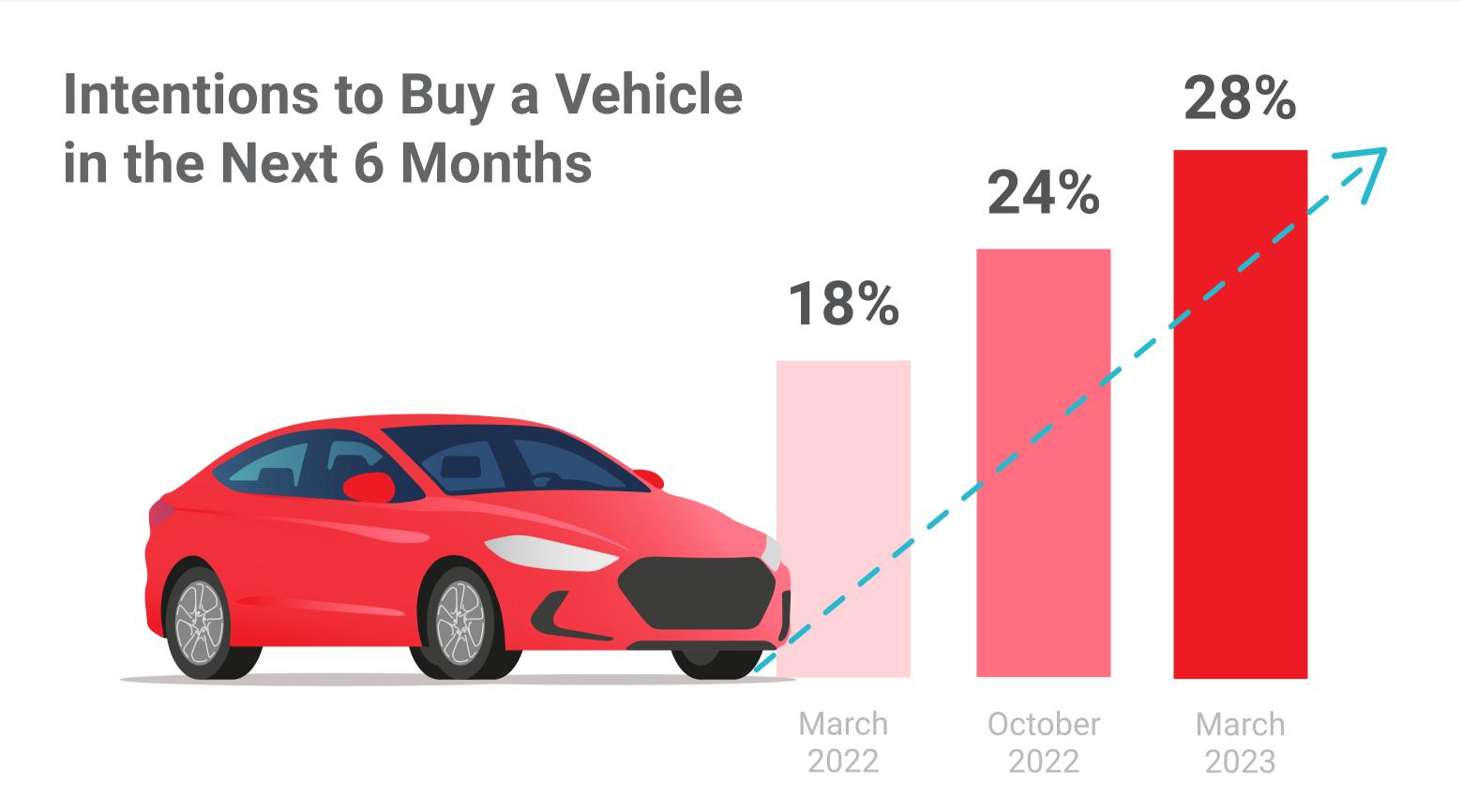
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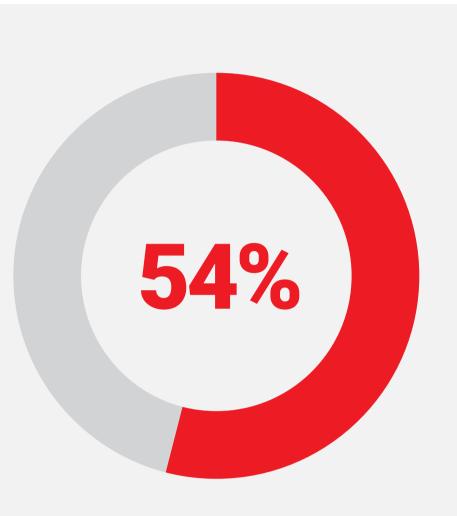


## CAR SHOPPER PERCEPTIONS & INTENTIONS

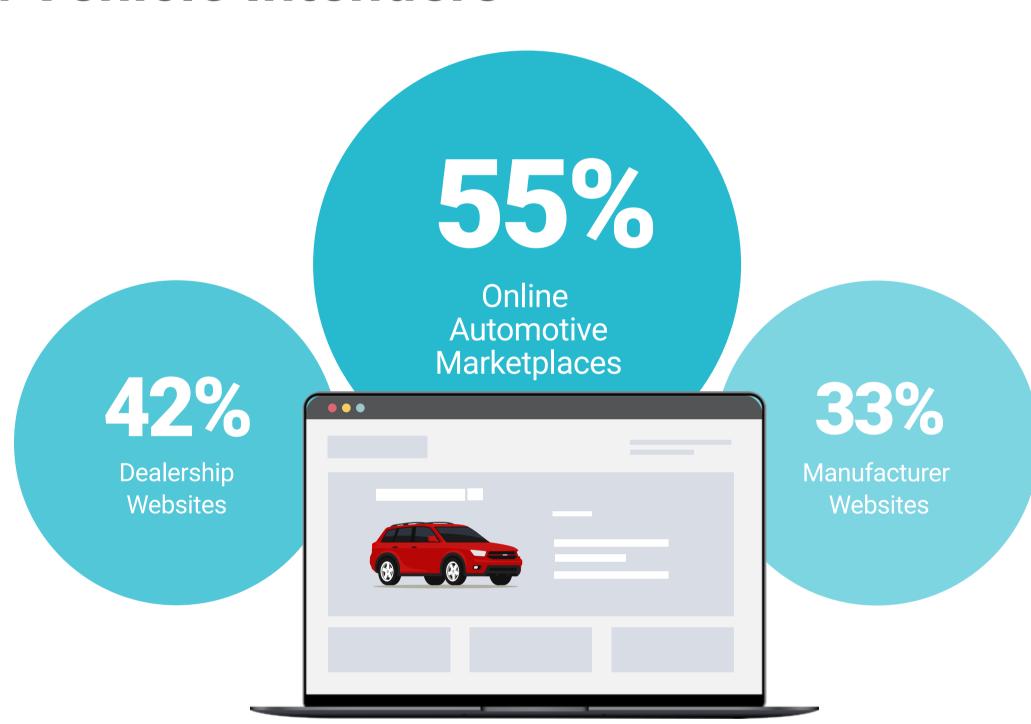




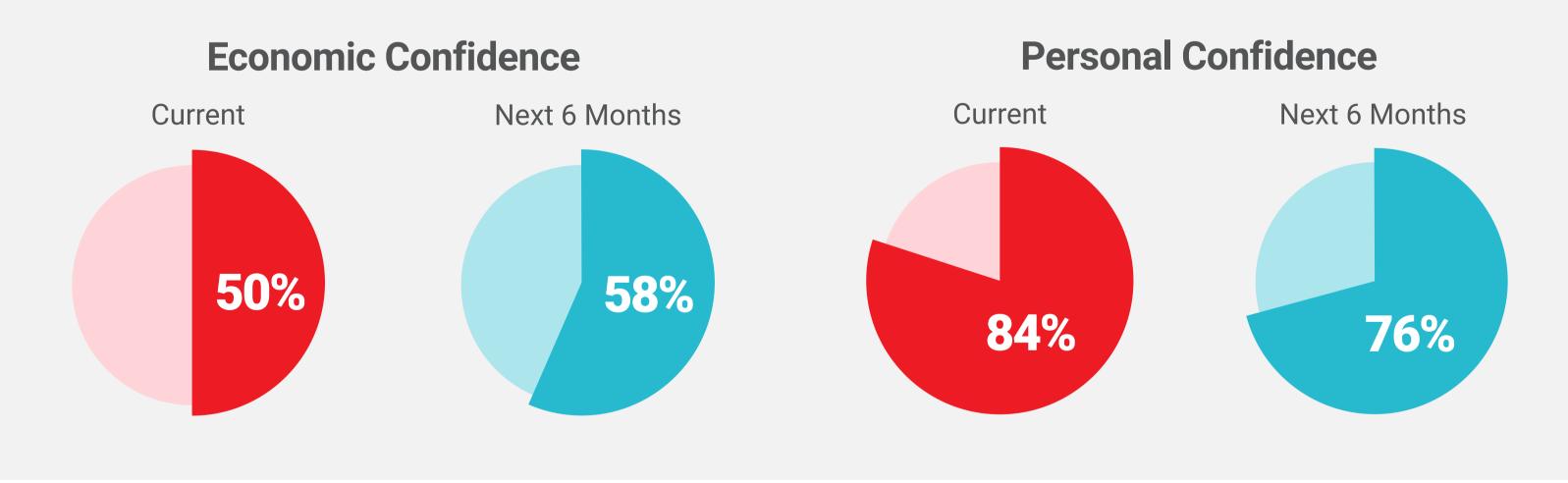
Now Is a Good Time to Make a Major Purchase



## Information Sources Leveraged by Used Vehicle Intenders



## **Confidence in Financial Situation**



## Impacts on Vehicle Purchase Decision

